



VS

Serving Florida Since 1959

VAN AND SMITH COMPANY, INC.

MEDIUM VOLTAGE REPRESENTATIVE AGENCY



INDUSTRIAL



UTILITIES



DATA CENTERS



COMMERCIAL



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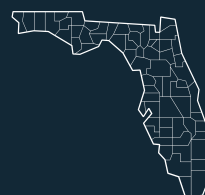
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PROUDLY SERVING
ELECTRICAL MARKETS
THROUGHOUT THE
STATE OF FLORIDA

What makes us

DIFFERENT FROM OTHERS?

V&S focuses on supplying the highest level of engineered products and services to our customer base. Our company focuses on the sales of medium voltage equipment, accessories, and industrial lighting.

✓ PRODUCT SALES

Low and medium voltage power distribution equipment and accessories. Serving the industrial, institutional, utility, and commercial markets in Florida.

✓ INDUSTRIAL

We are heavily involved in the industrial market. Pulp and paper, steel, sugar mills and citrus plants are among some of our clients.

✓ UTILITY

We support the full range of Electric utilities including investor owned, publicly owned, and cooperatives, within the state of Florida.

✓ MILITARY

Customers include MacDill Air Force Base, Patrick Air Force Base, Cape Canaveral Air Force Station, Kennedy Space Center/Nasa, and the Navy.



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Products from

MANUFACTURERS AND REPRESENTATIVES

We supply a wide range of electrical products including transformers, switchgear, terminations and ancillary products to support the industries served.



AMERICAN WIRE GROUP

American Wire Group provides wire, cable, hardware, equipment and accessory solutions for utility, renewable energy, battery storage, data center and infrastructure markets. AWG supports projects with a broad product range, national inventory access and cable-related services.



ARTECHE

Arteche manufactures instrument transformers, voltage transformers, sensors, relays and measurement solutions for electric power applications. Their product range includes medium- and high-voltage instrument transformers for utility, industrial and grid infrastructure markets.



BOOTH ENGINEERING SERVICES

Booth Engineering Services provides engineering services, startup support, commissioning assistance and power system studies for utility, industrial and electrical infrastructure projects.



COOPER / KEARNEY

Cooper Power Systems' Kearney products provide connectors, clamps, grounding equipment, and hardware for overhead and underground electrical distribution systems. Kearney solutions are widely used by utilities, municipalities, cooperatives, and contractors for reliable distribution and substation applications.



DSG-CANUSA

DSG-Canusa manufactures heat shrink and cold shrink cable accessories for medium-voltage electrical distribution systems. Their product offering includes cable joints, terminations, electrical tapes and related solutions for utility, industrial and construction applications up to 35 kV.



NEW | EXPANDED EATON PRODUCT PORTFOLIO

We're excited to offer an expanded portfolio of Eaton power distribution solutions, providing customers with access to additional low- and medium-voltage equipment for utility power generation applications.

Featured solutions include:

- Medium & Low Voltage Switchgear
- Metal-Enclosed Switches & Switching Devices
- Motor Control Centers & Adjustable Speed Drives
- Power Management Systems & MV Control
- Engineering Services
- Surge Protection & Power Conditioning
- Power Fuses & Power Resistors
- Omaha Power Centers (OPC)



ELGIN POWER SOLUTIONS

Elgin Power Solutions designs and manufactures medium-voltage capacitor banks, harmonic filter banks, translosures, custom switchgear and EPC substation solutions. Their products support power factor correction, voltage regulation, harmonic mitigation and industrial power system performance.



G&W ELECTRIC CO.

G&W Electric provides electric power equipment including switches, reclosers, cable accessories, terminations and splices for distribution and transmission systems. Their solutions support utility, industrial and grid automation applications through medium- and high-voltage product lines.



I-GARD

I-Gard manufactures neutral grounding resistors, ground fault protection equipment and arc flash mitigation solutions. Their products help protect electrical systems by limiting ground fault current, monitoring resistor integrity and supporting safer power distribution.



JCL ENERGY

Sharon, PA. New, reconditioned, and rental transformers (pad-mount, substation, dry-type, pole-mount) and switchgear, plus field repair/testing services, for utilities, industrial, commercial, and datacenter markets.



OLSUN ELECTRICS

Olsun Electric manufactures dry type transformers for demanding industrial, commercial and utility applications. Their product range includes K-rated, marine duty, multi-pulse, step-up, test, triplex and custom transformer solutions.



POINT EIGHT POWER

Point Eight Power, a Mission Critical Group company, designs and manufactures generator controls, switchgear, control panels and power control building packages. Their turnkey solutions support critical power, industrial, marine, government and mission-critical applications.



POWER DESIGN INC.

Power Design manufactures fiberglass enclosures and related products for underground electrical, water, wastewater, wind energy and utility infrastructure applications. Their customers include investor-owned utilities, electric cooperatives, distributors, engineering firms and contractors.



POWERSIDE

Powerside provides power quality monitoring, analysis and correction solutions for industrial, commercial and utility applications. Their product range includes capacitor banks, harmonic filters, power analyzers, monitoring software and power quality correction systems.



SATEC

SATEC develops and manufactures power metering, energy management and power quality monitoring solutions. Their products include power meters, power quality analyzers, energy billing platforms and monitoring systems for utility, commercial, industrial and mission-critical applications.



SHAWFLEX

Shawflex manufactures engineered wire, cable and assembly solutions for electrical infrastructure markets. Their product offering includes standard and custom cable systems serving utility, industrial, nuclear, transit, renewable energy, marine and specialty applications.



SORBWEB PLUS

SorbWeb Plus provides passive secondary oil containment systems for transformers and other oil-filled electrical equipment. The system is designed to allow water flow while trapping and retaining oil from leaks or spills in utility and substation environments.



TMC CAST COIL TRANSFORMERS

TMC Transformers manufactures cast coil, dry type transformers and reactors using cast resin and VPI technologies. Their products support utility, industrial, commercial and renewable energy applications requiring reliable dry type transformer solutions.



TRIAD CONTROL SYSTEMS

A Newtron Group company. Full-service automation: PLC programming, HMI design, SCADA integration, and control panel/modular building fabrication for industrial and process facilities.



WEG TRANSFORMERS

WEG Transformers USA manufactures liquid-filled distribution and power transformers for utility, renewable energy, commercial and industrial markets. Their product range includes padmount, polemount, secondary, renewable and substation transformer solutions.

Questions?

CONTACT US NOW

Van & Smith Company is the oldest medium voltage representative agency in the State of Florida, serving utility, industrial, institutional, commercial, and military markets throughout the region.

Our team provides technical expertise, product support, and application guidance for medium voltage power distribution systems, helping customers identify reliable solutions for critical infrastructure projects.

We also offer training and field support to contractors for the installation of medium voltage cable terminations and splicing systems, ensuring proper installation practices and long-term system reliability.

Serving utility, industrial, institutional, commercial, military and data center markets throughout Florida.

TAMPA OFFICE



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