



VS

VAN AND SMITH COMPANY, INC.

— A MEDIUM VOLTAGE REPRESENTATIVE AGENCY —



© 2025 VAN AND SMITH COMPANY, INC.

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What makes us

DIFFERENT FROM OTHERS?

V&S focuses on supplying the highest level of engineered products and services to our customer base. Our company focuses on the sales of medium voltage equipment, accessories, and industrial lighting.



PRODUCT SALES

Low and medium voltage power distribution equipment and accessories. Serving the industrial, institutional, utility, and commercial markets in Florida.



INDUSTRIAL

We are heavily involved in the industrial market. Pulp and paper, steel, sugar mills and citrus plants are among some of our clients.



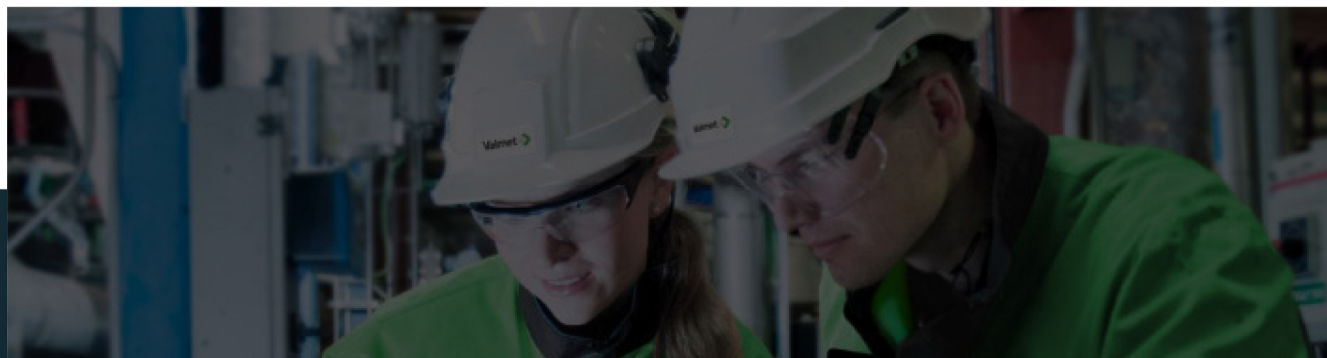
UTILITY

We support the full range of Electric utilities including investor owned, publicly owned, and cooperatives, within the state of Florida.



MILITARY

Customers include MacDill Air Force Base, Patrick Air Force Base, Cape Canaveral Air Force Station, Kennedy Space Center/Nasa, and the Navy.



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Products from

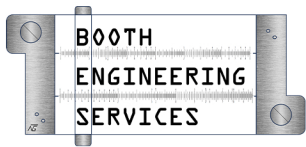
MANUFACTURERS AND REPRESENTATIVES.

We supply a wide range of electrical products including, transformers, switchgear, terminations and ancillary products to support the industries served.



ARTECHE

Manufacturer of instrument transformers, voltage transformers, sensors, relays for the Utility and C&I industries



BES

Engineering services, startups, and studies



DSG CANUSA

Heat Shrink cable accessories up to 35 kV, full line of electrical tapes. For more than 45 years, DSG-Canusa is known for developing and producing high-quality heat shrink tubing and cold-applied accessories. In addition to the heat and cold shrink tubing product line, we provide a full range of heat shrink equipment.



EATON COOPER POWER SYSTEMS

High Voltage Liquid filled Transformers, Distribution and Substation Equipment, Padmounted Switches, MV Rubber Goods, Protective Relays, Engineered Studies, Startup and Commissioning.



COOPER / KEARNEY

Eaton provides a range of power delivery, automation and control, metering and demand response solutions with its Cooper Power series products to increase efficiency and support smart operations.



ELGIN

Capacitor Assemblies- Medium Voltage, Transclosures, Harmonic Filters, Custom Gear. We manufacture and integrate a range of products in our state-of-the-art West Virginia plant and deliver EPC substation projects across the United States.



G & W ELECTRIC CO.

Vault and Padmount Switches, Reclosers, MV and HV Cable Terminations & Splices. We can enter your design process at any stage and deliver high-quality power grid solutions combining proven technologies and innovative engineering.



I-GARD

Neutral Grounding Resistors, Protective Grounding Relays. With over thirty-five years of both domestic and international experience, I-Gard's full line of neutral grounding resistors, ground fault protection systems and power-resistor based solutions provides world class power protection.



METAL DESIGN & FABRICATION

Cable Bus Systems. MDF Cable Bus Systems has been manufacturing cable bus for nearly a quarter century within the great Commonwealth of Kentucky.



OLSUN ELECTRICS

Dry Type Transformers, K-rated Transformers. Our high quality power and distribution dry type transformers can be found around the world—from a mega electronic billboard in Times Square and an offshore oil rig in the Gulf of Mexico.



POINT8

Point Eight Power manufactures, metal Clad and arc resistant switchgear, control panels, and power control building packages in both low and medium voltage classes.



POWERSIDE

Powerside manufactures low and medium voltage capacitor banks and harmonic filters, cloud-based power monitoring systems, and power quality analyzers that solve industry problems.



POWER DESIGN INC.

Power Design provides quality fiberglass products to underground, electrical, water, wind energy, wastewater and related industries. Our customers include investor owned utilities, electrical co-ops, electrical distributors engineering firms, and contractors.



SATEC

SATEC is a developer and manufacturer of specialty solutions for power measurement and monitoring. Our wide solution range includes power meters, power quality monitoring, energy billing platforms and much more.



SHAWFLEX

The Market Leader and a Trusted Brand in the Electrical Infrastructure industry with a wide variety of wire and cable solutions from common to custom. Our Business Model thrives on our Strong Channel Relationships and Entrepreneurial Culture where we



SORBWEB PLUS

Secondary Spill Oil Containment Systems. The SorbWeb™ Plus transformer oil containment system is an effective and reliable passive oil leak and spill management system that provides continuous protection against oil spills and leaks associated with transformers, capacitors, storage tank facilities and other oil-filled equipment.



TMC

TMC is manufacturer of dry-type transformers and cast resin transformers for different applications and installation needs.



TRANSDATA INC

Advanced Revenue Grade Metering Technologies for utilities and Industrial applications for use at mission critical power generation, solar and wind distributed energy resources, distribution substation, ISO transmission grid and commercial-industrial metering installations.



TRIAD

Triad Control Systems is a full-service automation company providing design services, control panel and modular building fabrication, system integration, and analytical system



TRANSFORMER PROTECTOR

Transformer Protector is the proven solution for preventing transformer explosions and fire. Reduces plant outages, prevents oil fires, & allows transformer repair. Transformer Protector Corp. (TPC) is the original equipment manufacturer of the TRANSFORMER PROTECTOR (TP) for North, Central and South America.



WEG TRANSFORMERS

For over 40 years, WEG has manufactured thousands of utility, industrial, and renewable distribution transformers for North America and surrounding areas. Their US based distribution transformer facilities specialize in power, unit sub, and dry type transformers .

Questions?

CONTACT US NOW

Van and Smith is the oldest medium voltage representative agency in the State of Florida. We serve the utility, industrial, institutional, commercial, and military markets industries. We also offer training and support to contractors in installation of medium voltage terminations and splicing.

TAMPA OFFICE



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